

DATA PENDUKUNG

Data 1

Kuesioner Penelitian

KUESIONER PENELITIAN

A. Data Responden

1. Nama :
2. Jenis Kelamin :
 - 1) Laki-laki
 - 2) Perempuan
3. Apakah anda merupakan pemilik atau pengelola UMKM olahan makanan ringan di Kabupaten Klaten :
 - 1) Ya
 - 2) Tidak
4. Apakah usaha anda sudah ada selama 4 tahun atau sejak sebelum pandemi *Covid-19* :
 - 1) Ya
 - 2) Tidak (Jika tidak, dimohon untuk tidak melanjutkan mengisi kuesioner ini)

B. Petunjuk Pengisian

Dimohon menjawab pertanyaan yang tersedia sesuai dengan pengalaman selama menjalankan atau mengelola usaha tersebut. Skala responden sebagai berikut:

- 1 : Sangat Tidak Setuju
- 2 : Tidak Setuju
- 3 : Netral
- 4 : Setuju
- 5 : Sangat Setuju

C. Pertanyaan

1. Berbagi Informasi

| No | Pertanyaan | SS | S | N | TS | STS |
|----|--|----|---|---|----|-----|
| 1 | Pengusaha menyampaikan informasi secara terbuka kepada pemasok. | | | | | |
| 2 | Pengusaha sering memberikan informasi terbaru kepada pemasok. | | | | | |
| 3 | Pemasok memberikan informasi yang bermanfaat untuk memenuhi permintaan. | | | | | |
| 4 | Pengusaha merencanakan bersama pemasok atas informasi yang diterima. | | | | | |
| 5 | Pengusaha mengumpulkan berbagai informasi dan memastikan kembali kebenarannya. | | | | | |
| 6 | Pengusaha akan menyampaikan informasi kepada pemasok segera setelah menerima permintaan. | | | | | |

2. Hubungan Perusahaan

| No | Pertanyaan | SS | S | N | TS | STS |
|----|---|----|---|---|----|-----|
| 1 | Pengusaha menjalin hubungan dengan pemasok atau distributor untuk memenuhi permintaan konsumen. | | | | | |
| 2 | Pengusaha mempertimbangkan informasi sebelum dibagi kepada pemasok. | | | | | |
| 3 | Pengusaha memastikan kembali kebenaran informasi yang diterima. | | | | | |
| 4 | Pengusaha sering bertukar informasi terbaru dengan pemasok. | | | | | |

| | | | | | | |
|---|--|--|--|--|--|--|
| 5 | Pengusaha melakukan kerjasama untuk mencapai keuntungan bersama. | | | | | |
| 6 | Bertukar informasi dapat mendekatkan antar pengusaha. | | | | | |

3. Kinerja Rantai Pasokan

| No | Pertanyaan | SS | S | N | TS | STS |
|----|---|----|---|---|----|-----|
| 1 | Berbagi informasi dapat meningkatkan efektivitas dan efisiensi proses produksi dan pengiriman. | | | | | |
| 2 | Berbagi informasi dengan pemasok dan distributor mampu mengurangi tingkat pengembalian produk. | | | | | |
| 3 | Berbagi informasi dengan pemasok dan distributor mampu meningkatkan ketepatan waktu memenuhi permintaan konsumen. | | | | | |
| 4 | Berbagi informasi dengan pemasok dan distributor mampu meningkatkan kecepatan dalam memenuhi permintaan konsumen | | | | | |
| 5 | Berbagi informasi dengan pemasok mampu meningkatkan kualitas produk. | | | | | |
| 6 | Berbagi informasi dengan pemasok mampu menurunkan biaya produksi. | | | | | |

Data 2

Rekapitulasi Data 100 Responden

A. Karakteristik 100 Responden

| No | Nama | Jenis Kelamin | Pemilik atau pengelola UMKM olahan makanan ringan di Kabupaten Klaten | Usaha sudah ada selama 4 tahun atau sejak sebelum pandemi <i>Covid-19</i> |
|----|--------------|---------------|---|---|
| 1 | Sobari | Laki-laki | Ya | Ya |
| 2 | Syimah Nur | Perempuan | Ya | Ya |
| 3 | Endang Utari | Perempuan | Ya | Ya |
| 4 | Gunadi | Laki-laki | Ya | Ya |
| 5 | sri murni | Perempuan | Ya | Ya |
| 6 | winarni | Perempuan | Ya | Ya |
| 7 | nugroho | Laki-laki | Ya | Ya |
| 8 | Lina | Perempuan | Ya | Ya |
| 9 | titik | Perempuan | Ya | Ya |
| 10 | ida | Perempuan | Ya | Ya |
| 11 | Darti | Perempuan | Ya | Ya |
| 12 | sutarni | Perempuan | Ya | Ya |
| 13 | Bambang | Laki-laki | Ya | Ya |
| 14 | Rika | Perempuan | Ya | Ya |
| 15 | Suharso | Laki-laki | Ya | Ya |
| 16 | Titiek | Perempuan | Ya | Ya |
| 17 | Yanto | Laki-laki | Ya | Ya |
| 18 | Sarinem | Perempuan | Ya | Ya |
| 19 | Nanik | Perempuan | Ya | Ya |
| 20 | Jaya | Laki-laki | Ya | Ya |
| 21 | Sri | Perempuan | Ya | Ya |
| 22 | Sri Hastuti | Perempuan | Ya | Ya |
| 23 | Ndaru | Laki-laki | Ya | Ya |
| 24 | Samsul | Laki-laki | Ya | Ya |
| 25 | Yuni | Perempuan | Ya | Ya |
| 26 | Sunarmiyati | Perempuan | Ya | Ya |
| 27 | Sunarti | Perempuan | Ya | Ya |
| 28 | Mulyani | Perempuan | Ya | Ya |
| 29 | Yahyu | Perempuan | Ya | Ya |
| 30 | Sayoto | Laki-laki | Ya | Ya |
| 31 | Fanny | Perempuan | Ya | Ya |
| 32 | Ningrum | Perempuan | Ya | Ya |
| 33 | Sri Rahayu | Perempuan | Ya | Ya |
| 34 | Suparmi | Perempuan | Ya | Ya |

| | | | | |
|----|--------------------|-----------|----|----|
| 35 | Warsinem | Perempuan | Ya | Ya |
| 36 | Jono | Laki-laki | Ya | Ya |
| 37 | Indah | Perempuan | Ya | Ya |
| 38 | Menuk | Perempuan | Ya | Ya |
| 39 | Atun | Perempuan | Ya | Ya |
| 40 | Risa | Perempuan | Ya | Ya |
| 41 | Lia | Perempuan | Ya | Ya |
| 42 | Wardana | Laki-laki | Ya | Ya |
| 43 | Evi | Perempuan | Ya | Ya |
| 44 | Margono | Perempuan | Ya | Ya |
| 45 | Erna | Perempuan | Ya | Ya |
| 46 | Waginem | Perempuan | Ya | Ya |
| 47 | Agasti | Perempuan | Ya | Ya |
| 48 | Desi | Perempuan | Ya | Ya |
| 49 | Endah | Perempuan | Ya | Ya |
| 50 | Sunaryo | Laki-laki | Ya | Ya |
| 51 | Sri Rejeki | Perempuan | Ya | Ya |
| 52 | Tanti | Perempuan | Ya | Ya |
| 53 | Lilis | Perempuan | Ya | Ya |
| 54 | Anggi | Perempuan | Ya | Ya |
| 55 | Tami | Perempuan | Ya | Ya |
| 56 | Galih Wicaksono | Laki-laki | Ya | Ya |
| 57 | Ambar | Perempuan | Ya | Ya |
| 58 | Astrid | Perempuan | Ya | Ya |
| 59 | Sukati | Perempuan | Ya | Ya |
| 60 | Dyah | Perempuan | Ya | Ya |
| 61 | Andi | Laki-laki | Ya | Ya |
| 62 | Yuni | Perempuan | Ya | Ya |
| 63 | Sumarni | Perempuan | Ya | Ya |
| 64 | Wisnu | Laki-laki | Ya | Ya |
| 65 | Dea | Perempuan | Ya | Ya |
| 66 | Supardi | Laki-laki | Ya | Ya |
| 67 | Tia | Perempuan | Ya | Ya |
| 68 | Susan | Perempuan | Ya | Ya |
| 69 | Nur | Perempuan | Ya | Ya |
| 70 | Eko | Laki-laki | Ya | Ya |
| 71 | Eny | Perempuan | Ya | Ya |
| 72 | Sri Sundari | Perempuan | Ya | Ya |
| 73 | Tyas | Perempuan | Ya | Ya |
| 74 | Kirana | Perempuan | Ya | Ya |

| | | | | |
|-----|----------------|-----------|----|----|
| 75 | Sri | Perempuan | Ya | Ya |
| 76 | Lelia | Perempuan | Ya | Ya |
| 77 | Niken | Perempuan | Ya | Ya |
| 78 | Yana | Laki-laki | Ya | Ya |
| 79 | Basuki | Laki-laki | Ya | Ya |
| 80 | Triasih | Perempuan | Ya | Ya |
| 81 | Siswanto | Laki-laki | Ya | Ya |
| 82 | Hartini | Perempuan | Ya | Ya |
| 83 | Turyanti | Perempuan | Ya | Ya |
| 84 | Larasati | Perempuan | Ya | Ya |
| 85 | David | Laki-laki | Ya | Ya |
| 86 | Susilo | Laki-laki | Ya | Ya |
| 87 | Yesi | Perempuan | Ya | Ya |
| 88 | Endang Ekowati | Perempuan | Ya | Ya |
| 89 | Erma | Perempuan | Ya | Ya |
| 90 | Tri Suryani | Perempuan | Ya | Ya |
| 91 | Sri Winarni | Perempuan | Ya | Ya |
| 92 | Hartono | Laki-laki | Ya | Ya |
| 93 | Asri | Perempuan | Ya | Ya |
| 94 | Tiara | Perempuan | Ya | Ya |
| 95 | Wiyono | Laki-laki | Ya | Ya |
| 96 | Dewi | Perempuan | Ya | Ya |
| 97 | Teguh | Laki-laki | Ya | Ya |
| 98 | Paimin H | Laki-laki | Ya | Ya |
| 99 | Ratnasari | Perempuan | Ya | Ya |
| 100 | Hariyanti | Perempuan | Ya | Ya |

B. Rekapitulasi 100 Responden

| No | X 1 | X 2 | X 3 | X 4 | X 5 | X 6 | Y 1 | Y 2 | Y 3 | Y 4 | Y 5 | Y 6 | Z 1 | Z 2 | Z 3 | Z 4 | Z 5 | Z 6 |
|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 1 | 2 | 2 | 2 | 2 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 4 | 5 | 2 | 5 | 5 | 5 | 4 |
| 2 | 4 | 4 | 4 | 2 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 5 | 4 | 5 |
| 3 | 1 | 2 | 2 | 1 | 4 | 1 | 2 | 4 | 4 | 3 | 2 | 2 | 2 | 1 | 4 | 2 | 1 | 2 |
| 4 | 1 | 1 | 2 | 2 | 2 | 1 | 2 | 2 | 2 | 3 | 3 | 3 | 2 | 1 | 2 | 2 | 1 | 3 |
| 5 | 2 | 1 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 3 | 1 | 2 | 3 | 1 | 3 | 3 | 1 | 2 |
| 6 | 1 | 2 | 2 | 2 | 4 | 1 | 2 | 2 | 4 | 3 | 2 | 2 | 3 | 2 | 2 | 3 | 1 | 2 |
| 7 | 1 | 1 | 2 | 2 | 3 | 2 | 2 | 2 | 4 | 3 | 3 | 3 | 2 | 1 | 2 | 2 | 1 | 2 |
| 8 | 1 | 2 | 2 | 2 | 4 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 1 | 3 | 2 | 2 | 3 |
| 9 | 2 | 2 | 2 | 2 | 4 | 2 | 2 | 4 | 4 | 2 | 4 | 2 | 2 | 1 | 2 | 2 | 2 | 2 |
| 10 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 2 |
| 11 | 3 | 4 | 4 | 3 | 4 | 4 | 4 | 5 | 5 | 3 | 4 | 4 | 4 | 2 | 4 | 5 | 4 | 4 |
| 12 | 1 | 2 | 3 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 1 | 3 | 2 | 2 | 3 |

| | | | | | | | | | | | | | | | | | | |
|----|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 13 | 1 | 2 | 2 | 1 | 3 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 2 | 1 | 2 | 3 | 2 | 2 |
| 14 | 3 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 4 | 4 | 4 | 4 |
| 15 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4 | 5 |
| 16 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 |
| 17 | 2 | 3 | 2 | 2 | 4 | 2 | 2 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 3 | 3 | 2 | 3 |
| 18 | 4 | 4 | 3 | 3 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 2 | 4 | 4 | 2 | 4 |
| 19 | 1 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 3 | 3 | 3 | 2 | 1 | 2 | 3 | 2 | 3 |
| 20 | 3 | 4 | 4 | 3 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 5 | 4 | 4 | 5 |
| 21 | 1 | 2 | 2 | 1 | 2 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 2 | 1 | 2 | 2 | 2 | 2 |
| 22 | 3 | 3 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 3 | 5 | 4 | 4 | 5 |
| 23 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 |
| 24 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 |
| 25 | 1 | 2 | 2 | 2 | 3 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 26 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 5 |
| 27 | 3 | 4 | 4 | 3 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 |
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| 31 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 |
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| 33 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 2 | 5 | 4 | 4 | 5 |
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| 37 | 2 | 2 | 4 | 4 | 3 | 4 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5 |
| 38 | 2 | 2 | 4 | 4 | 5 | 4 | 4 | 5 | 5 | 3 | 4 | 4 | 5 | 2 | 5 | 5 | 4 | 5 |
| 39 | 4 | 2 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 3 | 5 | 4 | 5 | 4 | 5 | 5 | 2 | 5 |
| 40 | 2 | 2 | 4 | 4 | 5 | 3 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 |
| 41 | 2 | 2 | 4 | 4 | 5 | 3 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 |
| 42 | 2 | 2 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 |
| 43 | 2 | 2 | 4 | 2 | 3 | 3 | 5 | 5 | 5 | 3 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 |
| 44 | 2 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 |
| 45 | 2 | 4 | 4 | 2 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 4 |
| 46 | 2 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 4 |
| 47 | 2 | 2 | 2 | 2 | 3 | 3 | 4 | 5 | 5 | 3 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 4 |
| 48 | 2 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 5 |
| 49 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 5 |
| 50 | 2 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 2 | 5 | 5 | 4 | 5 |
| 51 | 2 | 2 | 4 | 4 | 3 | 3 | 5 | 5 | 5 | 3 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 5 |
| 52 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 5 | 4 | 5 | 5 | 5 | 5 | 5 | 5 |
| 53 | 2 | 2 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 2 | 5 | 4 | 5 | 5 | 5 | 5 | 4 | 5 |
| 54 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 4 | 5 | 5 | 5 | 5 |
| 55 | 2 | 2 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 3 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 5 |
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| 57 | 2 | 2 | 4 | 4 | 5 | 4 | 4 | 5 | 5 | 3 | 4 | 4 | 5 | 2 | 5 | 5 | 4 | 4 |
| 58 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 4 |
| 59 | 2 | 4 | 4 | 4 | 4 | 3 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 2 | 5 | 5 | 4 | 5 |
| 60 | 2 | 4 | 4 | 2 | 4 | 4 | 4 | 5 | 5 | 4 | 5 | 5 | 5 | 2 | 5 | 4 | 5 | 5 |
| 61 | 2 | 3 | 3 | 2 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 3 | 5 | 5 | 3 | 4 |
| 62 | 5 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 3 | 5 | 5 | 3 | 4 |
| 63 | 2 | 2 | 2 | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 3 |

| | | | | | | | | | | | | | | | | | | |
|-----|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 64 | 4 | 4 | 4 | 3 | 4 | 5 | 5 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 5 |
| 65 | 5 | 4 | 3 | 3 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 5 | 4 | 4 | 5 | 5 | 4 | 4 |
| 66 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 5 | 5 |
| 67 | 4 | 4 | 3 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 2 | 4 | 4 | 5 | 5 |
| 68 | 4 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 69 | 2 | 1 | 1 | 1 | 3 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 1 | 2 | 2 | 1 | 2 |
| 70 | 4 | 5 | 5 | 5 | 4 | 3 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 5 | 4 | 4 |
| 71 | 3 | 4 | 4 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 5 |
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| 75 | 2 | 2 | 1 | 1 | 3 | 3 | 2 | 2 | 3 | 2 | 3 | 1 | 2 | 1 | 1 | 1 | 1 | 2 |
| 76 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 5 | 5 |
| 77 | 5 | 5 | 4 | 5 | 5 | 4 | 5 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 5 |
| 78 | 4 | 4 | 4 | 3 | 5 | 3 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 3 | 4 | 4 | 4 | 5 |
| 79 | 5 | 5 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 |
| 80 | 1 | 2 | 3 | 1 | 3 | 2 | 3 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 3 |
| 81 | 1 | 1 | 2 | 1 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 1 | 2 | 2 | 1 | 1 |
| 82 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 5 |
| 83 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 4 |
| 84 | 5 | 4 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 5 | 5 | 4 | 5 |
| 85 | 3 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 5 | 5 |
| 86 | 1 | 2 | 2 | 2 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 1 | 2 |
| 87 | 3 | 2 | 2 | 2 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 3 | 5 | 5 | 4 | 5 |
| 88 | 5 | 5 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 5 |
| 89 | 4 | 4 | 4 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 5 |
| 90 | 4 | 4 | 4 | 3 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 5 | 5 | 4 | 4 |
| 91 | 4 | 4 | 4 | 4 | 5 | 3 | 5 | 4 | 5 | 4 | 4 | 4 | 5 | 3 | 4 | 4 | 3 | 5 |
| 92 | 4 | 4 | 5 | 4 | 5 | 3 | 4 | 4 | 4 | 3 | 4 | 5 | 5 | 4 | 4 | 4 | 5 | 5 |
| 93 | 4 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 5 | 4 | 4 | 5 | 4 | 3 | 5 | 5 | 4 | 5 |
| 94 | 4 | 4 | 3 | 3 | 5 | 4 | 5 | 4 | 4 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 3 | 5 |
| 95 | 1 | 2 | 3 | 3 | 4 | 3 | 4 | 4 | 4 | 3 | 4 | 4 | 4 | 2 | 4 | 4 | 3 | 4 |
| 96 | 2 | 2 | 2 | 3 | 3 | 3 | 2 | 3 | 4 | 3 | 4 | 2 | 2 | 1 | 2 | 2 | 2 | 3 |
| 97 | 4 | 4 | 4 | 4 | 5 | 4 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 4 | 5 |
| 98 | 4 | 5 | 5 | 4 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 5 | 4 | 3 | 5 | 5 | 4 | 5 |
| 99 | 3 | 4 | 4 | 3 | 4 | 3 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 3 | 5 | 5 | 4 | 5 |
| 100 | 4 | 4 | 4 | 3 | 5 | 3 | 4 | 4 | 5 | 4 | 4 | 4 | 4 | 4 | 5 | 5 | 5 | 5 |

Data 3
Analisis Deskriptif

A. Karakteristik Responden

Jenis Kelamin

| Jenis Kelamin | Jumlah | Persentase |
|---------------|--------|------------|
| Laki-laki | 27 | 27% |
| Perempuan | 73 | 73% |
| Jumlah | 100 | 100% |

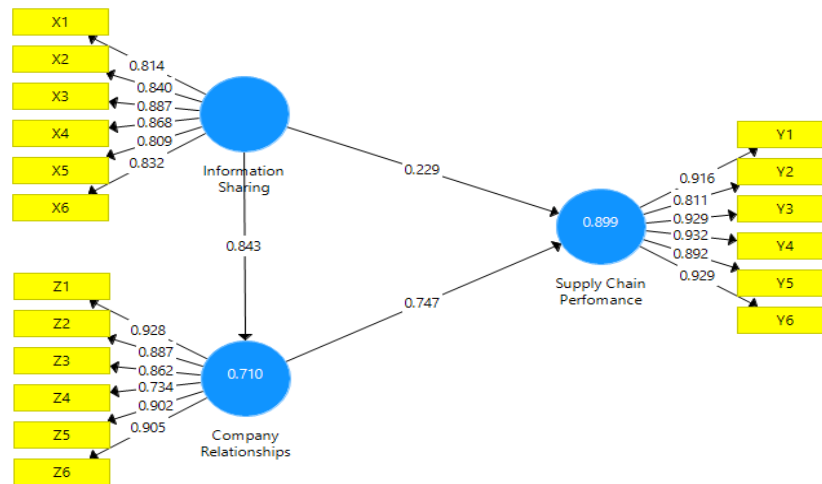
B. Analisis Deskriptif Variabel

| | Mean | Median | Min | Max | Standard Deviation | Excess Kurtosis | Skewness | Number of Observations Used |
|----|-------|--------|-------|-------|--------------------|-----------------|----------|-----------------------------|
| X1 | 2,850 | 3,000 | 1,000 | 5,000 | 1,244 | -1,249 | 0,068 | 100,000 |
| X2 | 3,210 | 4,000 | 1,000 | 5,000 | 1,134 | -1,287 | -0,341 | 100,000 |
| X3 | 3,490 | 4,000 | 1,000 | 5,000 | 1,015 | -0,648 | -0,643 | 100,000 |
| X4 | 3,220 | 4,000 | 1,000 | 5,000 | 1,154 | -0,937 | -0,363 | 100,000 |
| X5 | 4,160 | 4,000 | 2,000 | 5,000 | 0,956 | -0,266 | -0,886 | 100,000 |
| X6 | 3,590 | 4,000 | 1,000 | 5,000 | 1,078 | -0,349 | -0,577 | 100,000 |
| Y1 | 4,000 | 4,000 | 2,000 | 5,000 | 1,049 | -0,468 | -0,845 | 100,000 |
| Y2 | 3,060 | 3,000 | 1,000 | 5,000 | 1,279 | -1,192 | -0,230 | 100,000 |
| Y3 | 4,080 | 4,000 | 1,000 | 5,000 | 1,137 | -0,272 | -1,029 | 100,000 |
| Y4 | 4,060 | 4,000 | 1,000 | 5,000 | 1,139 | -0,354 | -0,986 | 100,000 |
| Y5 | 3,480 | 4,000 | 1,000 | 5,000 | 1,269 | -0,665 | -0,730 | 100,000 |
| Y6 | 4,140 | 5,000 | 1,000 | 5,000 | 1,114 | -0,131 | -1,076 | 100,000 |
| Z1 | 4,000 | 4,000 | 2,000 | 5,000 | 1,086 | -0,570 | -0,855 | 100,000 |
| Z2 | 4,050 | 4,000 | 2,000 | 5,000 | 1,033 | -0,272 | -0,930 | 100,000 |
| Z3 | 4,250 | 4,000 | 2,000 | 5,000 | 0,887 | 0,277 | -1,041 | 100,000 |
| Z4 | 3,670 | 4,000 | 2,000 | 5,000 | 0,813 | -0,279 | -0,339 | 100,000 |
| Z5 | 4,070 | 4,000 | 1,000 | 5,000 | 1,012 | 0,243 | -1,023 | 100,000 |
| Z6 | 4,000 | 4,000 | 1,000 | 5,000 | 1,077 | -0,216 | -0,926 | 100,000 |

Data 4
Analisis Kuantitatif

A. Analisis Outer Model PLS

1. Hasil Pengujian Outer Model



2. Hasil Uji Validitas

a. Convergent Validity (Outer Loading)

| | Supply Chain Performance | Company Relationships | Information Sharing |
|----|--------------------------|-----------------------|---------------------|
| X1 | | | 0,814 |
| X2 | | | 0,840 |
| X3 | | | 0,887 |
| X4 | | | 0,868 |
| X5 | | | 0,809 |
| X6 | | | 0,832 |
| Y1 | 0,916 | | |
| Y2 | 0,811 | | |
| Y3 | 0,929 | | |
| Y4 | 0,932 | | |
| Y5 | 0,892 | | |
| Y6 | 0,929 | | |
| Z1 | | 0,928 | |
| Z2 | | 0,887 | |
| Z3 | | 0,862 | |
| Z4 | | 0,734 | |
| Z5 | | 0,902 | |
| Z6 | | 0,905 | |

b. *Discriminant Validity (Cross Loading)*

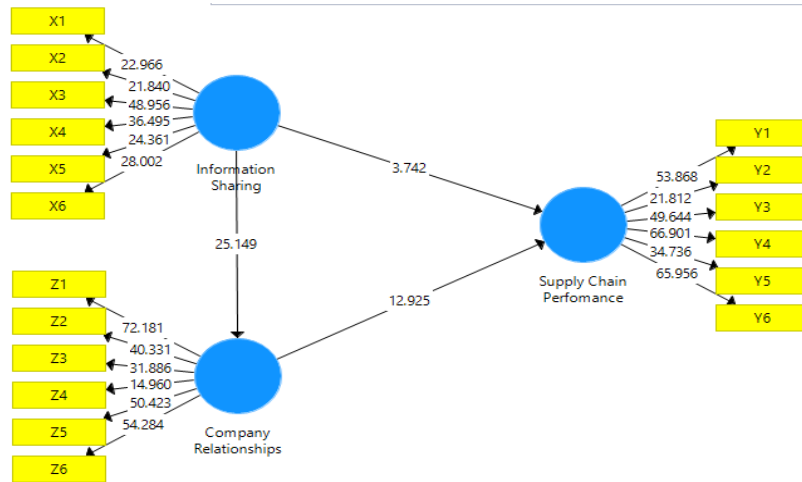
| | Supply Chain Performance | Company Relationships | Information Sharing |
|----|---------------------------------|------------------------------|----------------------------|
| X1 | 0,623 | 0,611 | 0,814 |
| X2 | 0,636 | 0,647 | 0,840 |
| X3 | 0,810 | 0,785 | 0,887 |
| X4 | 0,753 | 0,720 | 0,868 |
| X5 | 0,716 | 0,691 | 0,809 |
| X6 | 0,770 | 0,776 | 0,832 |
| Y1 | 0,916 | 0,854 | 0,736 |
| Y2 | 0,811 | 0,757 | 0,758 |
| Y3 | 0,929 | 0,872 | 0,750 |
| Y4 | 0,932 | 0,878 | 0,756 |
| Y5 | 0,892 | 0,845 | 0,799 |
| Y6 | 0,929 | 0,879 | 0,851 |
| Z1 | 0,877 | 0,928 | 0,795 |
| Z2 | 0,850 | 0,887 | 0,698 |
| Z3 | 0,791 | 0,862 | 0,660 |
| Z4 | 0,682 | 0,734 | 0,714 |
| Z5 | 0,833 | 0,902 | 0,772 |
| Z6 | 0,871 | 0,905 | 0,764 |

c. *Average Variance Extracted (AVE)*

| | Cronbach's Alpha | rho_A | Composite Reliability | Average Variance Extracted (AVE) |
|---------------------------------|-------------------------|--------------|------------------------------|---|
| Supply Chain Performance | 0,954 | 0,956 | 0,963 | 0,814 |
| Company Relationships | 0,936 | 0,940 | 0,950 | 0,760 |
| Information Sharing | 0,918 | 0,922 | 0,936 | 0,709 |

B. Analisis Inner Model PLS

1. Hasil Pengujian Inner Model



2. R-Square

| | R Square | R Square Adjusted |
|--------------------------|----------|-------------------|
| Supply Chain Performance | 0,899 | 0,897 |
| Company Relationships | 0,710 | 0,707 |

3. Q-Square

| | SSO | SSE | Q ² (=1-SSE/SSO) |
|--------------------------|---------|---------|-----------------------------|
| Company Relationships | 600,000 | 279,868 | 0,534 |
| Information Sharing | 600,000 | 600,000 | |
| Supply Chain Performance | 600,000 | 164,637 | 0,726 |

C. Hasil Pengujian Hipotesis

1. Pengaruh Langsung (*Path Coefficient*)

| | Original Sample (O) | Sample Mean (M) | Standard Deviation (STDEV) | T Statistics (O/STDEV) | P Values |
|---|---------------------|-----------------|----------------------------|--------------------------|--------------|
| Company Relationships -> Supply Chain Performance | 0,747 | 0,745 | 0,056 | 13,321 | 0,000 |
| Information Sharing -> Company Relationships | 0,843 | 0,842 | 0,032 | 26,717 | 0,000 |
| Information Sharing -> Supply Chain Performance | 0,229 | 0,231 | 0,059 | 3,862 | 0,000 |

2. Pengaruh Tidak Langsung (*Specific Indirect Effect*)

| | Original Sample (O) | Sample Mean (M) | Standard Deviation (STDEV) | T Statistics (O/STDEV) | P Values |
|--|---------------------|-----------------|----------------------------|--------------------------|--------------|
| Information Sharing -> Company Relationships -> Supply Chain Performance | 0,630 | 0,627 | 0,045 | 14,112 | 0,000 |